



COUNCIL FOUNDATION SCHOLAR SPOTLIGHT

The next generation of insurance talent is here.

The Council Foundation awards scholarships to students who have interned at a Council member firm. Upon the conclusion of their internship, students must formally be nominated by the respective brokerages at which they interned, and an independent committee then determines awardees. The ultimate goal is to expose the upcoming young professionals to the industry's vast opportunities and to keep them in the business—and, ideally, in Council member firms—after graduation.

For more information or to participate in the 2025 scholarship program, contact William Turner at william.turner@ciab.com. Learn more at ciab.com/the-council-foundation. edge

2024 COUNCIL FOUNDATION SCHOLARS

The following 83 students each received an academic scholarship from The Council Foundation at the beginning of the school year.



William Abel

SCHOOL: University of Florida

YEAR: Senior

MAJOR: Business Administration

FIRM INTERNSHIP: Brown & Brown

My summer internship in the insurance brokerage industry provided me with invaluable insights into the dynamic and essential nature of insurance. I discovered that the industry is fast-paced and constantly evolving, requiring adaptability and innovative thinking. This internship helped me improve my skills in risk assessment, client relations, and strategic problem-solving, emphasizing the importance of teamwork and effective communication in achieving success. This internship reinforced my passion for the field and my commitment to pursuing a career in insurance.



David Alatorre

SCHOOL: Bridgewater State University

YEAR: Senior

MAJOR: Management and Marketing

FIRM INTERNSHIP: FBinsure, a Patriot Growth Company

The experiences I accumulated from my summer internship position at FBinsure have provided me with valuable and practical professional skills that I can carry forward. For instance, I've learned that being a team leader and cultivating a healthy community within my work environment, from both a management and client perspective, is a beneficial skill. Additionally, my success in this industry has been supported by my strong academic background, which has taught me to be a lifelong learner, apply that learning to my endeavors, and persevere when difficulties transpire.

Katelyn Batten

SCHOOL: East Carolina University

YEAR: Senior

MAJOR: Risk Management and Insurance

FIRM INTERNSHIP: Amwins

My internship with Amwins this summer further solidified my passion for the insurance industry. I discovered new and exciting avenues my degree and experience can take me. I'm excited for the future of insurance as it has a place for everyone and their passions.



Hrisha Bhatt

SCHOOL: Appalachian State University

YEAR: Senior

MAJOR: Risk Management and Insurance and Finance and Banking

FIRM INTERNSHIP: Amwins

With a solid foundation in insurance and finance, I spent the summer gaining hands-on experience at Amwins Global Risks in London. I worked closely with seasoned professionals, learning the intricacies of property insurance, client relationship building, and policy negotiation. My responsibilities included analyzing client needs, preparing comprehensive insurance proposals, processing endorsement, and broking accounts at Lloyd's. This experience enhanced my understanding of the insurance market and honed my analytical and interpersonal skills.



Kaitlyn Chan

SCHOOL: University of Illinois Urbana-Champaign

YEAR: Senior

MAJOR: Statistics and Computer Science

FIRM INTERNSHIP: Hub International

All my community service activities have helped develop my core value of service to others. And this idea of servicing the customer is what insurance brokerage is all about. My internship at Hub International showed me how we can support customers through their decisions and most challenging times by leveraging the digital space and technological initiatives to translate their needs into business solutions. I learned that technology in the insurance brokerage industry can be exciting, and I seized the opportunity to explore cutting-edge products that capture customer interactions at all touchpoints in the insurance life cycle.



Julie Chou

SCHOOL: University of California, Davis

YEAR: Senior

MAJOR: Psychology

FIRM INTERNSHIP: InterWest

Through my internship at InterWest, I learned the insurance industry has many moving parts and can be fast-paced and challenging. It is constantly getting reformed and can be a stable career. My background as a full-time college student and part-time restaurant manager has prepared me to work in fast-paced environments and to effectively manage my schedule to produce quality results, which are essential skills to have in insurance.



Allison Clark

SCHOOL: Texas Tech University

YEAR: Junior

MAJOR: Finance

FIRM INTERNSHIP: Plexus

My internship at Plexus was an invaluable experience that significantly expanded my knowledge and skills in the field of employee benefits. I gained a comprehensive understanding of the industry through hands-on tasks, such as developing RFPs, conducting compliance audits, and participating in client meetings. Collaborating with diverse teams and receiving constructive feedback from experienced professionals fostered both my professional and personal growth. Applying my academic knowledge to real-world scenarios has increased my confidence and prepared me for future challenges. I am grateful for the supportive learning environment provided by Plexus.



Brianna Clary

SCHOOL: Stetson University

YEAR: Senior

MAJOR: MBA

FIRM INTERNSHIP: Brown & Brown

This internship was amazing to say the least. I was not expecting to gain so much insight and create so many meaningful connections. I learned many professional skills that I will use in the future from my mentor and other teammates in the organization.



Daniel Cohen

SCHOOL: University of Kansas

YEAR: Senior

MAJOR: Business Management and Leadership

FIRM INTERNSHIP: Hub International

My internship experience was extremely fulfilling and surpassed all of my expectations. At school I am getting a certificate in insurance and risk management, which is a little bit less than a minor. I feel like I learned more about insurance on my first day than in any of the classes I took in school.



Elizabeth Crevar

SCHOOL: University of Georgia

YEAR: Senior

MAJOR: Risk Management and Insurance and Sports Management

FIRM INTERNSHIP: Lockton

Over the summer I was able to expand my knowledge from the classroom to real-life situations. I saw not only how the brokerage side of the business works but also carriers and wholesalers. My experience at Lockton has been invaluable to my professional development.



Lewis Cuello

SCHOOL: University of Georgia

YEAR: Senior

MAJOR: Risk Management and Insurance

FIRM INTERNSHIP: Lockton

My internship was amazing. I was constantly nurtured and supported by my wonderful team and learned so much. I was not sure at all what to expect coming in, but I have nothing but good things to say about the insurance industry. I never knew I would be working with a property insurance brokerage, but am so glad I am.

Dominick Dao

SCHOOL: Eastern Connecticut State University

YEAR: Junior

MAJOR: Finance

FIRM INTERNSHIP: PPI Benefit Solutions

Coming from a lower-income household the insurance industry was not something I knew much about. My internship this summer helped me gain valuable insights on many aspects of the insurance industry, specifically employees benefits packages. The trust that insurers, brokers, and administrators must have in each other plays a crucial role in that process. I am forever grateful for the opportunity I had this summer and know there is always more work to do.



Tanner Esplin

SCHOOL: Southern Utah University

YEAR: Senior

MAJOR: Business Management

FIRM INTERNSHIP: Leavitt Group

I loved working this summer with my firm, as I was able to learn so much about the insurance field. I was able to see the behind-the-scenes work of an insurance brokerage company and how much goes into making this business run. As an individual who is going into law, it was great understanding how much a legal department is needed to sustain and support an insurance agency.



Quinn Fellin

SCHOOL: Indiana University

YEAR: Junior

MAJOR: Marketing and Professional Sales

FIRM INTERNSHIP: RPS

My internship with RPS gave me unparalleled access to mentors and industry knowledge within the wholesale space. I learned the importance of a competitive nature, building relationships, and continued curiosity. My entrepreneurial and sales-oriented background gave me a good foundation. However, the internship allowed me to hone in on my understanding of the marketplace and how to build dynamic solutions for clients. I am extremely grateful for this experience.



Grace Firman

SCHOOL: University at Albany, State University of New York

YEAR: Senior

MAJOR: Business Administration, Concentrating in Marketing and Management

FIRM INTERNSHIP: NFP, an Aon Company

My internship taught me to appreciate the pivotal role the insurance industry plays in protecting people against all varieties of events and situations. From my experience in the industry thus far, it has become particularly clear that NFP, along with other firms, provides not only peace of mind but a major safety net for clients. I am particularly enthusiastic about the opportunities that lay ahead on the path to becoming an effective professional, dedicated to supporting all insurance employees as they navigate these evolving challenges and realities.



Samuel Fox

SCHOOL: Indiana State University

YEAR: Junior

MAJOR: Insurance and Risk Management and Management

FIRM INTERNSHIP: Arlington/Roe

My internship at Arlington/Roe opened my eyes to the unique, interesting, and fast-paced nature of brokerage within the excess and surplus lines. When reflecting on my life, the varying situations and challenges that I observed, studied, and experienced have granted me the tools necessary to quickly adjust to any environment, boosting my overall ability to strategize, communicate, and develop. By putting life into an educational perspective and surrounding myself with talented mentors and leaders, difficulties quickly become stepping stones to value-oriented success.



Jaxon Garrett

SCHOOL: Southern Utah University

YEAR: Senior

MAJOR: Accounting

FIRM INTERNSHIP: Leavitt Group

Throughout my internship I learned a lot about the different aspects of the insurance industry. It is a versatile and complicated industry but there is potential for growth as a business and an individual. I now know what the business world looks like and how it functions. I also know what it takes to be successful in an ever-changing environment.



Katrina Genca

SCHOOL: Pennsylvania State University

YEAR: Senior

MAJOR: Biobehavioral Health

FIRM INTERNSHIP: Lockton

My internship with my firm taught me the importance of connections and relationships within the insurance world and how important insurance is. Our

work helps people every day. My academic background has allowed me to focus on demographics and social determinants of health within insurance and has given me a unique perspective on the industry and ideas to continue growth.



Brooks Griffith

SCHOOL: University of Georgia

YEAR: Senior

MAJOR: Risk Management and Insurance

FIRM INTERNSHIP: Sterling Seacrest Pritchard

This summer, I was fortunate to work as an intern for the insurance brokerage Sterling Seacrest Pritchard. Working

there not only taught me the importance of finding clients the coverage they need and the immense impact an exceptional risk manager has, but how vital it is to be a good steward in our works and truly care about those we serve as well. I believe my background as an athlete, whether that be playing soccer or weightlifting, has propelled me to work in this amazing field because I know what it means to be dedicated and consistent in my commitments, while simultaneously being an effective collaborator.



Eleana Hammond

SCHOOL: University of South Florida

YEAR: Senior

MAJOR: Business Management

FIRM INTERNSHIP: The Baldwin Group

My internship taught me that insurance is vast and has endless opportunities. There is always new information to learn and it is extremely meaningful

and rewarding to help people. My background as a leader of a collegiate organization on campus has prepared me to work in insurance as it developed my communication and public speaking skills.

Christopher Hargon

SCHOOL: Louisiana State University

YEAR: Junior

MAJOR: Finance

FIRM INTERNSHIP: Lockton

Before my internship at Lockton, I had no prior knowledge of the insurance industry. However, throughout my first week, I realized how fast-paced this industry is.

My ability to be a problem-solver has helped me thrive in this ever-growing industry, and I am excited to learn more as I continue in my career.



Max Hemskey

SCHOOL: University of Colorado Boulder

YEAR: Senior

MAJOR: Mathematics

FIRM INTERNSHIP: IMA Financial Group

IMA's business model operates first and foremost on its employees' lifestyle and the well-being of its clients. At IMA, I learned multiple roles and participated in projects that allowed me to see the scope of the industry. As a collegiate club athlete and someone who prioritizes academics, I was able to pick up a knowledge basis but also sharpen my soft skills, which are equally as important in this client-facing industry.



Lizbeth Hernandez

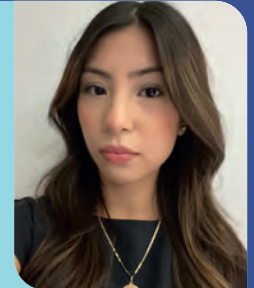
SCHOOL: University of Illinois Chicago

YEAR: Senior

MAJOR: Information and Decision Sciences

FIRM INTERNSHIP: Aon

My internship with Aon this summer was such a wonderful experience. I got the chance to learn from senior leaders, gain insights into such a dynamic industry, and make meaningful connections. My passion and drive to find innovative solutions to complex problems align perfectly with the constantly evolving insurance industry. If you are not learning then you are not growing; I know I will never stop growing within this industry.



Will Hoover

SCHOOL: Miami University

YEAR: Senior

MAJOR: Finance

FIRM INTERNSHIP: Schauer Group

I had a fantastic internship with the brokerage I worked for this summer. I was able to dedicate my time to help people and companies thrive. It is a

rewarding feeling to know that your hard work is being used to help protect companies and keep them in business.



Tristan Huerta

SCHOOL: Seattle University

YEAR: Junior

MAJOR: Business Economics

FIRM INTERNSHIP: Heffernan Insurance Brokers

My internship with Heffernan Insurance Brokers was an eye-opening experience, revealing the dynamic and impactful

nature of the insurance brokerage industry. Throughout my time at the San Francisco branch, I gained invaluable insights into the complexities of commercial lines and the importance of client engagement. This experience has honed my analytical skills and taught me the significance of teamwork and adaptability in a fast-paced environment. I am excited to continue my journey in the insurance industry, leveraging the knowledge and skills I have acquired to make meaningful contributions.



Andrew Hull

SCHOOL: University of Oregon

YEAR: Junior

MAJOR: Business Administration and Accounting and Finance

FIRM INTERNSHIP: IMA Financial Group

My internship this summer helped me grow an appreciation and understanding of the world of insurance and increased

my interest in pursuing a career in the industry. My background as the editor in chief of my college newspaper has prepared me to work in a client-facing insurance role by increasing my communication skills and attention to detail. Throughout my internship, I had the opportunity to learn more about all of the vastly different career paths people take to land in insurance and their wisdom and advice for a young professional like me.

Foundation Scholar Breakdown by Year

61

seniors

22

juniors

TOP MAJORS

Finance:

25

Business Administration:

11

Risk Management and Insurance:

10

Marketing:

9



Andrew Jarecki

SCHOOL: University of California, Los Angeles

YEAR: Junior

MAJOR: Economics

FIRM INTERNSHIP: Heffernan Insurance Brokers

Returning for my second year at Heffernan Insurance Brokers, I was able

to hone my skills on leadership and constructive project management that I will use during my senior year of college. While working and leading projects during this summer, I learned that each team member has different priorities, values, and skill levels, and I was able to advance our projects through mediation to find the best path forward. This summer has been eye-opening and I am looking forward to what my future holds in the insurance industry.



Jacob Johnson

SCHOOL: University of Wisconsin-La Crosse

YEAR: Senior

MAJOR: Finance

FIRM INTERNSHIP: Risk Strategies

My internship with Risk Strategies taught me how insurance can help me reach my career goals. My background

as a competitive athlete has embedded me with leadership ability, an ambitious spirit, and communication skills that are needed to be successful in this industry. This internship gave me the opportunity to be introduced to many leaders whose career paths I hope to emulate.

Kaylynn Johnson

SCHOOL: Grove City College

YEAR: Senior

MAJOR: Psychology

FIRM INTERNSHIP: Cross Insurance

My internship with the firm opened my eyes to the variety, depth, importance, and personable aspects of insurance. Insurance is an exciting and ever-changing industry and I learned so much more than I would have dreamed. My background as a collegiate distance runner helped prepare me for this internship because I know how to overcome challenges, work in a team, and persevere in the face of failure.



Megan Johnson

SCHOOL: York College of Pennsylvania

YEAR: Senior

MAJOR: Business Administration

FIRM INTERNSHIP: Glatfelter Insurance Group

I am going into my final semester at York College, studying business administration and finance. This summer I interned with Glatfelter Insurance Group supporting their Claims Operations department. I was able to assist with operational and registration related tasks. Upon graduation, I hope to continue my learning journey in pursuit of a masters degree.



Avery Kimbrell

SCHOOL: University of Mississippi

YEAR: Senior

MAJOR: General Business

FIRM INTERNSHIP: Brown & Riding

My background is rooted in the business world and more recently the insurance sector. I love the topic of risk and risk aversion. My summer was a wonderful

opportunity for me to see the day-to-day of an insurance brokerage. It solidified in my mind I made the right choice for my career.



Jaden Kolinski

SCHOOL: University of Wisconsin Oshkosh

YEAR: Senior

MAJOR: Math and Economics

FIRM INTERNSHIP: M3 Insurance

My internship with my company taught me that insurance is important and forever changing. Insurance is there to help people when they are in need the

most. My background as a collegiate athlete has prepared me to work in a fast-paced environment like this one. I know that I have good time management, pay attention to detail, and can be a great team player to be successful in the field.



Ava Krippaehne

SCHOOL: California Polytechnic State University, San Luis Obispo

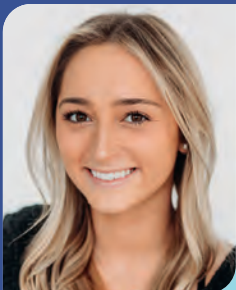
YEAR: Senior

MAJOR: Business Administration and Financial Management

FIRM INTERNSHIP: The Partners Group

During my summer internship at The Partners Group, I gained comprehensive experience across multiple divisions of the insurance brokerage industry, including wealth management, retirement planning, and employee benefits. This rotational role provided me with a unique opportunity to deepen my understanding of the insurance landscape through hands-on involvement and analysis. I completed The Council's Intro to Insurance course for interns, which equipped me with specialized knowledge in industry standards and practices.





Meah La Rocco

SCHOOL: The University of Mississippi

YEAR: Junior

MAJOR: Risk Management and Insurance

FIRM INTERNSHIP: Brown & Riding

This summer, I interned at Brown & Riding. The opportunity allowed me to transfer theoretical classroom knowledge into practice. I have gained

meaningful insights into risk management and insurance and learned the importance of teamwork, collaboration, and communication, which greatly enhance a company's culture.



Walker Lanier

SCHOOL: Texas A&M University

YEAR: Senior

MAJOR: Finance

FIRM INTERNSHIP: Marsh McLennan Agency

With a strong background in sales, I entered my summer internship at the Marsh McLennan Agency eager to learn

the skills necessary to become a successful insurance producer. Throughout the internship, I gained invaluable experience in building client relationships, understanding prospect needs, and crafting tailored risk management solutions. I also learned the importance of persistence, strategic communication, and market knowledge to succeed as a professional. This experience not only deepened my understanding of the insurance brokerage industry but also equipped me with the essential skills to excel as a producer.



Jackie Lawrence

SCHOOL: Butler University

YEAR: Senior

MAJOR: Risk Management and Insurance, Economics, and Spanish

FIRM INTERNSHIP: The MJ Companies

My rotational internship at The MJ Companies offered me the chance to explore various roles within the

insurance industry. From conducting claims reviews to participating in client risk control visits, each rotation deepened my understanding of the industry's diverse opportunities. This experience allowed me to further develop my perspective on the insurance field and continue finding the best fit for me in the industry.

Laura Lukowicz

SCHOOL: Babson College

YEAR: Senior

MAJOR: Business Analytics and Finance

FIRM INTERNSHIP: Risk Strategies

My internship with Risk Strategies taught be how to be an effective team member in the multifaceted industry of insurance.

My experience of being a college soccer player helped me be successful in my internship as it had prepared me to step outside of my comfort zone and go above and beyond when taking on responsibilities. I know how to challenge myself with more tasks to help members of my team, while seeking to learn more about insurance and Risk Strategies with each role I take on.



Alex Madson

SCHOOL: Transylvania University

YEAR: Senior

MAJOR: Business Administration: Business Management

FIRM INTERNSHIP: Marsh McLennan Agency

My internship with MMA provided me with a high-level overview of what the field of insurance has to offer. The industry is dynamic, requiring resilience and perseverance to keep up with the ever-changing environment. My background as a collegiate student-athlete has equipped me with the skills I need to lead and achieve success within the insurance world.



Charles Mata

SCHOOL: Hendrix College

YEAR: Junior

MAJOR: Mathematics and Economics

FIRM INTERNSHIP: AssuredPartners

My internship at AssuredPartners taught me the importance of the insurance industry, as well as how broad the industry truly is. As someone who has grown up playing soccer, my ability to work well in a team was a key factor in making this a great internship. I have learned a lot about the insurance industry in just a couple of months and I look forward to continuing to learn and grow with the industry.



Megan Miller

SCHOOL: Luther College

YEAR: Senior

MAJOR: Economics and Nordic Studies

FIRM INTERNSHIP: Holmes Murphy

Over the past two summers, Holmes Murphy has enabled me to fall in love with the impactful work done in employee benefits. Having an auto-

immune disorder, I understand how insurance can provide financial stability for those impacted by unfortunate diagnoses. In addition, my pursuit of collegiate athletics has prepared me for the competitive and ever-evolving nature of the insurance brokerage space. I could not be more thrilled for the opportunities at hand.



Ginna Mohr

SCHOOL: Embry-Riddle Aeronautical University

YEAR: Senior

MAJOR: Communications

FIRM INTERNSHIP: Brown & Brown

My internship with my firm taught me not only the ins and outs of insurance, but also taught me how impactful a culture

can be. Being a collegiate athlete, it was very important for me to find a company that had the feel of a team and the competitiveness of a sport. Not only did I find this within my firm, but I was able to adjust to sales quickly with my skills of being a team player, decision-making, leadership, and communication.



Jimena Morillo

SCHOOL: St. Mary's University

YEAR: Senior

MAJOR: Finance and Risk Management

FIRM INTERNSHIP: Alliant

My internship at Alliant has significantly contributed to my growth both professionally and personally. I had the chance to explore various departments

within the insurance industry, which was an invaluable experience and boosted my confidence in pursuing a career in this field. As an international student, I feel well prepared to work in this industry because I have effectively navigated a professional environment in a different country. This experience enhanced my communication skills and my ability to collaborate with diverse teams, equipping me with a unique perspective and adaptability that will be valuable in a global context.



An Nguyen

SCHOOL: University of South Carolina

YEAR: Senior

MAJOR: Finance and Risk Management

FIRM INTERNSHIP: NFP, an Aon Company

Before my NFP experience, I interned with a State Farm agent in Pawleys Island, S.C. That was my first glimpse into the insurance industry, and from

that experience, I obtained my P&C license. My time with NFP, an Aon Company, was extremely meaningful and broadened my perspective on the industry. This summer has taught me that there is so much more to the insurance industry than just selling and servicing. My key takeaways from this internship are the vital importance of building strong relationships and the limitless opportunities that exist within the industry.



Tirth Pahouja

SCHOOL: University of the Fraser Valley

YEAR: Senior

MAJOR: Business Administration

FIRM INTERNSHIP: Hub International

My summer internship at Hub International deepened my understanding of the dynamic and impactful world of insurance. Engaging

directly with clients and tailoring solutions to their unique needs showed me the critical role insurance plays in providing stability and peace of mind. My experiences, from coordinating community initiatives to navigating complex client inquiries, have honed my ability to adapt quickly and think critically. This role has not only enhanced my problem-solving abilities but also affirmed my commitment to a career in insurance, where innovation meets client needs every day.



Olivia Peakes

SCHOOL: University of Maine

YEAR: Senior

MAJOR: Management and Marketing

FIRM INTERNSHIP: Cross Insurance

My internship taught me about how diverse and complex the insurance industry can be. Insurance gives all individuals with any type of background

a space to succeed, thrive, and learn. It is an ever-changing industry that will bring new problems and opportunities daily. My background as a student with many interests and passions has prepared me to work in this vigorous and lively industry that will always keep me on my toes.

Christopher Pettinato

SCHOOL: St. John's University

YEAR: Senior

MAJOR: Risk Management and Insurance

FIRM INTERNSHIP: Alliant

My internship at Alliant this summer gave me great exposure to the brokerage side of insurance. It has given me great hands-on experience in insurance and has advanced my knowledge further than classes at school could. I also got the opportunity to do meaningful work and learn how to interact with clients. I am excited for the opportunity to come back and further my career in the brokerage industry.



Hunter Preston

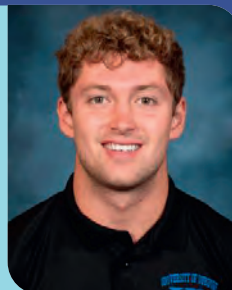
SCHOOL: University of Dubuque

YEAR: Senior

MAJOR: Accounting and Business Administration and Marketing

FIRM INTERNSHIP: Cottingham & Butler

My internship experience with Cottingham & Butler gave me the opportunity to build meaningful and effective relationships within the industry. It gave me a ton of opportunities to build upon my technical skills as well as my personal skills. My background as a college athlete has helped prepare me for this industry through time management skills, hard work, and discipline, and Cottingham & Butler helped amplify those skills.



Rayann Pruss

SCHOOL: Ohio University

YEAR: Junior

MAJOR: Communications

FIRM INTERNSHIP: Hylant

My internship in the insurance brokerage industry revealed that insurance is dynamic, impactful, and deeply aligned with my values. The industry's focus on protecting clients' futures resonated with me, as did the collaborative, client-centric environment. My experience as a student-athlete has equipped me to thrive in insurance, where teamwork, perseverance, and strategic thinking are crucial for success.



Victory Rhodes

SCHOOL: Florida A&M University

YEAR: Senior

MAJOR: Business Administration—Finance

FIRM INTERNSHIP: Aon

My journey with learning about the insurance industry has been fun, enriching, and transformative. This summer was a pivotal experience that

opened my eyes to the critical role insurance plays in businesses and individuals. My ambitious background gave me the tools I needed to be successful at this internship, providing me with the ability to analyze and develop myself intentionally, which led me to receiving this scholarship. My interest in the insurance industry has grown exponentially and I'm thankful to have received the opportunity.



Macie Rice

SCHOOL: The University of Oklahoma

YEAR: Senior

MAJOR: Communications

FIRM INTERNSHIP: Higginbotham

During my internship at Higginbotham, I created meaningful and lasting relationships with individuals on all levels. I worked on multiple projects in

multiple departments that furthered my understanding within the industry, which cultivated a newfound passion for insurance. I am very grateful for this experience.



Allison Robinson

SCHOOL: George Washington University

YEAR: Junior

MAJOR: Economics and International Affairs

FIRM INTERNSHIP: AssuredPartners

My internship with AssuredPartners taught me the tangible and meaningful impact insurance has on all individuals in

their daily life. Having the ability to improve inefficiencies in the enrollment process was very rewarding. It is evident that even the little tasks within the firm had major impacts on individuals' access to healthcare.



Christopher Ronek

SCHOOL: Hampden-Sydney College

YEAR: Senior

MAJOR: Economics and Business

FIRM INTERNSHIP: Higginbotham

My internship taught me the ins and outs as well as how to be successful in the insurance industry. I've learned that insurance is an industry that is

constantly changing, which keeps the job interesting and engaging. My experience at Higginbotham is invaluable and I cannot wait to showcase what I have learned in the coming years.



Brooke Ruiter

SCHOOL: University of South Carolina

YEAR: Junior

MAJOR: International Business and Marketing

FIRM INTERNSHIP: Gallagher

My internship this summer opened up an entirely new world of business to me in insurance. Insurance is the

backbone of our day-to-day lives and I have truly come to understand its importance. Specifically in brokerage, we manage relationships between retailers and carriers. As a college teacher's assistant, a multisport athlete in high school, and being involved in a large sorority, I was able to apply my background to my time with the firm. You need to be efficient, have interpersonal skills, and be competitive.



Joshua Rutkowski

SCHOOL: Syracuse University

YEAR: Senior

MAJOR: Finance and Marketing

FIRM INTERNSHIP: Johnson, Kendall & Johnson

My internship at Johnson, Kendall & Johnson allowed me to put my foot in the door of the insurance industry. I was

able to learn about the industry while developing my own professional ability during my internship. My firm taught me life skills that I will carry through the rest of my professional career.

Jack Rutz

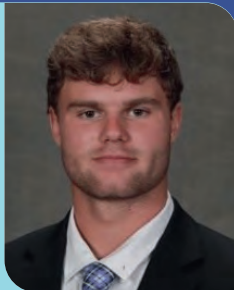
SCHOOL: University of Iowa

YEAR: Junior

MAJOR: Finance and Business Analytics

FIRM INTERNSHIP: TrueNorth

My internship at TrueNorth provided me with experience in the field, allowing me to apply my knowledge and skills to real-world problems. TrueNorth also instilled in me excitement and confidence in my field, which is crucial in the insurance industry. My background as a former collegiate athlete has prepared me to work in insurance because I know the importance of leadership, hard work, and when to take risks. Overall, it was a significant step in my professional development and has prepared me for my future career.



Brooke Rypel

SCHOOL: Florida State University

YEAR: Senior

MAJOR: Risk Management and Insurance

FIRM INTERNSHIP: Amwins

My internship with Amwins highlighted the crucial role that building relationships plays in the insurance industry. I've also learned the value of seizing every opportunity to gain exposure in this ever-growing field. Serving as the president of Gamma Iota Sigma at FSU has further allowed me to enhance these important skills, enabling me to network effectively and apply what I've learned from my internship experience.



Alexis Sanchez

SCHOOL: La Salle University

YEAR: Senior

MAJOR: Finance and Marketing

FIRM INTERNSHIP: Marsh McLennan Agency East Region

My internship with my firm allowed me to work with licensed producers specializing in employee health and benefits, who provided invaluable insights on the entire sales process. I gained a comprehensive understanding of health insurance and how it works, learning about various products and the details of client relationship management. My experiences in networking events, cold calling sessions, and team meetings allowed me to make meaningful connections and hone my sales skills. This internship solidified my passion for the industry, as I found the work both challenging and rewarding.



Angelina Sanchez

SCHOOL: University of Mary Hardin-Baylor

YEAR: Senior

MAJOR: Marketing and Business Management

FIRM INTERNSHIP: BKCW Insurance

My internship experience has taught me that insurance is comfort and security for others. It is a fast-growing industry

that carries many opportunities for people to grow and learn more. My background as a first-generation college student has taught me to work hard for success and give everything my best effort.



Jade Sanni

SCHOOL: Western Governors University

YEAR: Junior

MAJOR: Cybersecurity and Information Assurance

FIRM INTERNSHIP: Gallagher

My internship at Gallagher exposed me to the expansive nature of the insurance industry and its wide range of roles suited

to various interests. I learned how insurance not only supports diverse career paths but also provides numerous opportunities for specialization and growth. Leveraging my experience as a team leader, I was able to collaborate effectively, tackle complex challenges, and contribute to achieving impactful results.



Nicholas Seminario

SCHOOL: Hofstra University

YEAR: Senior

MAJOR: Finance

FIRM INTERNSHIP: Risk Strategies

My internship in the insurance brokerage industry this summer was an incredible learning experience. Working in the real estate division at Risk Strategies,

I engaged with clients, collaborated with my team, and handled critical tasks like policy renewals, finance agreements, schedules of insurance, and certificates of insurance. This role showed me the dynamic and essential nature of insurance, and I enjoyed the fast-paced environment where efficiency and teamwork are crucial. My background has equipped me with the skills to thrive in this field, emphasizing hard work, attention to detail, and effective communication.

The 2024 Foundation Scholars Represent

28

U.S. States
and

68

Different Universities



Jack Smith

SCHOOL: The University of Alabama

YEAR: Senior

MAJOR: Finance

FIRM INTERNSHIP: Cobbs Allen

My internship with Cobbs Allen provided me a more in-depth understanding and appreciation of insurance. The eight-week program was nothing short of a blessing. The versatility and dynamic aspect of each team helped me gain insights in specialized parts of the industry that I could not have gained in a classroom. My favorite two aspects of the industry were the social and the competitive aspects. My social personality and desire to win have made me realize what I want to do for my future career.



Jack Smith

SCHOOL: Ohio State University

YEAR: Junior

MAJOR: Finance

FIRM INTERNSHIP: Oswald

My experience as an intern at Oswald was truly valuable. I learned so much about insurance and why it would be a great career after graduation, while gaining so much professionally as well. It was clear that Oswald was deeply invested in my growth over the summer. My background as a focused honors student and resident advisor has prepared me excellently to persist through the many new challenges a future career in the industry will bring.

Renae Smith

SCHOOL: University at Buffalo

YEAR: Senior

MAJOR: Business Administration

FIRM INTERNSHIP: Risk Placement Services

This was my second summer as a Gallagher sales intern for Risk Placement Services. RPS is a wholesaler within the insurance space, and as a student with previous sales experience in insurance, it was a pleasant surprise to learn about the daily minutiae of a wholesale producer. This opportunity allowed me to expand my professional network with like-minded people and gain invaluable exposure to how vast the insurance industry is. The hard and soft skills I gained from this internship will benefit me as a young professional over the long term.



Scott Son

SCHOOL: University of Texas at Dallas

YEAR: Senior

MAJOR: Finance

FIRM INTERNSHIP: IMA Financial Group

In my 11 weeks at IMA Financial Group, I was fortunate to be part of the Private Equity and M&A division in the insurance brokerage space. I supported my project managers by developing an appendix that includes the summary of insurance, claims history, and individual lines of coverage information that helps them set the stage for the deal. IMA is great space to learn, with abundant resources to help me learn and gather information about the insurance world. Lastly, I am incredibly grateful for the extra learning opportunities like The Council training.



Aidan Stimatz

SCHOOL: Baylor University

YEAR: Junior

MAJOR: Data Science

FIRM INTERNSHIP: Captive Resources

My internship with Captive Resources showed my how truly diverse the opportunities within the insurance industry can be. I would've never expected this experience to open up so many doors in different areas of my life. I never used to think I would end up working in insurance, but I'm definitely glad I did.



William Talbott

SCHOOL: University of Michigan

YEAR: Junior

MAJOR: Philosophy, Politics, and Economics

FIRM INTERNSHIP: Hylant

My internship with Hylant in the Mergers and Acquisitions/Transaction Solutions department taught me that the world of M&A is dynamic, challenging, and incredibly rewarding. I worked with a wonderful team that helped me grow within the realm of insurance and as a person as a whole. I greatly enjoyed crafting innovative solutions for our industry and contributing to successful transactions. This experience has solidified my passion for M&A and my commitment to pursuing a career in this exciting field.





Jameson Treadwell

SCHOOL: University of Maine

YEAR: Senior

MAJOR: Management and Sports Management

FIRM INTERNSHIP: Cross Insurance

My internship showed me how vast the insurance industry is; seeing firsthand everything needed for an insurance

agency to succeed was rather eye-opening. On top of that, I found many places where my previous experiences could transition well in the industry. I am one of the drum majors of the marching band, meaning I have worked on leadership, teamwork, and communication skills. All of these proved valuable as I looked into a potential career in insurance.



Peyton Twelmeyer

SCHOOL: University of Iowa

YEAR: Junior

MAJOR: Finance and Entrepreneurship

FIRM INTERNSHIP: Holmes Murphy

My internship with Holmes Murphy gave me a holistic view of how an insurance brokerage runs foundationally, while being able to contribute on projects with

many different teams. My background in entrepreneurship gave me the confidence to be innovative, take risks, and seek new opportunities. My desire to gain new experiences and knowledge was cultivated within Holmes Murphy and contributed to my success this summer.



Adam Utter

SCHOOL: Florida State University

YEAR: Junior

MAJOR: Risk Management and Insurance

FIRM INTERNSHIP: Brown & Brown

My internship helped me see what my future could be in insurance. I met amazing people along the way and learned so much in just eight weeks. I love

the competition aspect of the brokerage world and can't wait to see what my future holds.

James Walsh

SCHOOL: San Diego State University

YEAR: Junior

MAJOR: Finance

FIRM INTERNSHIP: Alliant

My internship at Alliant Insurance Services revealed to me the dynamic and ever-changing nature of the insurance brokerage industry, specifically within mergers and acquisitions. I learned that insurance is both fast-paced and essential in identifying risks and ensuring successful transactions. My background as a collegiate athlete has given me the determination, teamwork, and problem-solving abilities needed to thrive in this exciting industry.



Emma Whitehead

SCHOOL: University of Alabama

YEAR: Senior

MAJOR: Finance

FIRM INTERNSHIP: CAC Group

My internship with CAC Specialty provided me with an ample amount of information and further understanding of the insurance industry. This eight-week program was nothing short of an amazing experience and a privilege to gain this industry experience. Throughout my internship this summer I gained great hands-on experience, proposals to new clients, analyzing risk assessments, and assisting in policy recommendations. Additionally, I gained insights into client relations and market trends which was quite compelling and two very important factors in the broking world. I can confidently say I have walked away with great appreciation and interest in broking.



Caroline Wilkins

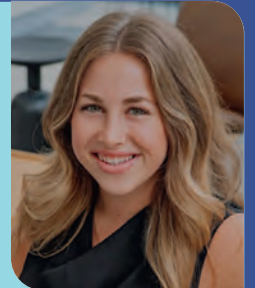
SCHOOL: University of Connecticut

YEAR: Senior

MAJOR: Actuarial Science

FIRM INTERNSHIP: OneDigital

Interning with OneDigital was an impactful experience that exposed me to the importance, intricacy, and depth of the insurance industry. As an executive board member of a student-run club I have learned the important characteristics of effective leadership and teamwork, which translated over to my internship. The incredible Analyst Team for the Northeast Region created a positive environment that fostered learning and productivity. I grew professionally and personally this summer, and will carry the skills I learned as a OneDigital intern with me forever.



Lake Williams

SCHOOL: University of Kansas

YEAR: Senior

MAJOR: Finance and Business Analytics

FIRM INTERNSHIP: Lockton

My internship this past summer allowed me to find a hidden gem of a career path. Many Lockton associates this summer said "You don't choose insurance, you

fall into it." I am fortunate to have fallen into it at such an early stage of my career. My background living abroad allowed me to thrive in the global space and I hope to continue doing so in my future endeavors.



Jordan Willingham

SCHOOL: Arizona State University

YEAR: Junior

MAJOR: Marketing and Professional Sales

FIRM INTERNSHIP: Lockton

I had a great experience at Lockton, where I gained valuable insights into the insurance industry and learned how successful sales are built on effective

communication and teamwork. This hands-on experience provided exposure to the industry and offered incredible networking opportunities. With the guidance of amazing mentors, I developed a wide range of skills that strengthened my ability to pursue future opportunities in the insurance sector. My experience as a sales associate at Alo Yoga taught me effective leadership and communication, as well as the fundamentals of sales, all of which played a key role in my success at Lockton.



Grant Willis

SCHOOL: Creighton University

YEAR: Senior

MAJOR: Finance and Technology and Business Intelligence and Analytics (Fintech and BIA)

FIRM INTERNSHIP: Lockton

My internship with Lockton taught me how insurance makes businesses grow,

safe, and ultimately possible to operate. Insurance is fast-paced, exciting, and has immense growth opportunities and potential as an industry in addition to individual career paths. My background as an extremely involved student and having three past internships outside of the sector prepared me to thrive in this position and to have clarity that working in this industry is truly something different from what else is out there.



Marzavier Willis

SCHOOL: Mississippi Valley State University

YEAR: Senior

MAJOR: Accounting

FIRM INTERNSHIP: Cadence Insurance

My summer internship with Cadence Insurance taught me valuable information about insurance. Insurance is dominant because it provides

financial protection and also creates peace of mind for individuals in the event of an unexpected loss. My driven focus helps me to understand the insurance industry, by allowing me to dive deep into the complexities of policies, regulations, and compliance.



William Willis

SCHOOL: University of Georgia

YEAR: Senior

MAJOR: Political Science

FIRM INTERNSHIP: Marsh McLennan Agency

My internship taught me that insurance is all about relationships. You never know whom you will need to call. I also love how the

industry is constantly evolving, with new developments emerging every day.



Allie Wilson

SCHOOL: Texas A&M University

YEAR: Senior

MAJOR: Economics

FIRM INTERNSHIP: OneDigital

My internship experience with OneDigital revealed that insurance is full of different personalities, all working to manage the risks people face. My experience in economics

introduced me to just how important insurance is to our societal infrastructure. Insurance brokers of all kinds can make a profound difference in people's lives with hard work and quick thinking.

Jason Wilson

SCHOOL: Kennesaw State University

YEAR: Senior

MAJOR: Information Systems

FIRM INTERNSHIP: OneDigital

My internship with OneDigital was transformative, revealing the dynamic and impactful nature of the insurance brokerage industry. My background as a tennis player and volunteer instilled in me the values of teamwork, perseverance, and community engagement, which I found essential in delivering meaningful insurance solutions. This experience, coupled with a supportive team and insightful mentorship, underscored the significance of collaboration and innovation in this ever-evolving field.



Eva Winn

SCHOOL: Upper Iowa University

YEAR: Senior

MAJOR: Business Administration

FIRM INTERNSHIP: Cottingham & Butler

My internship experience this summer was nothing short of astounding. I learned far beyond the basics of insurance, witnessed real-world applications, and experienced the variabilities that can happen within the insurance industry in a 10-week time frame. Once I became part of a culture that wanted me to succeed as much as I wanted to learn, I was engrossed in the insurance industry and company culture.



Ethan Wright

SCHOOL: West Virginia University

YEAR: Senior

MAJOR: Finance

FIRM INTERNSHIP: Burns & Wilcox

My experience with Burns & Wilcox went as well as I could have asked out of any internship program. Working at a wholesale specialty insurance brokerage meant that no two risks that came across our desks would be the same, making every day an exciting challenge. Being able to combine my knowledge of finance and engineering while working with the professional lines team made every day both interesting and rewarding.



Jiahong Wu

SCHOOL: University of Colorado Denver

YEAR: Senior

MAJOR: Risk Management and Insurance and International Business

FIRM INTERNSHIP: AssuredPartners

My internship at AssuredPartners in Las Vegas provided me with hands-on experience in employee benefits and

account management. I attended open enrollment meetings, explained insurance packages to companies, and assisted with data analysis and customer information management. This role deepened my understanding of the insurance industry's fast-paced and dynamic nature, highlighting the importance of teamwork and innovative problem-solving. My previous work experiences equipped me with the skills to excel in this environment, emphasizing the significance of diligence and adaptability.



Zakaria Zakaria

SCHOOL: Florida State University

YEAR: Senior

MAJOR: Risk Management and Insurance and Professional Sales

FIRM INTERNSHIP: Amwins

My internship at Amwins taught me the importance of building and maintaining strong relationships in the

insurance industry. My internship showed me that a career in insurance means constantly learning and growing, while focusing on strengthening relationships. I also developed skills in working with a team to find creative solutions for complex problems and gained hands-on experience in handling new business. This experience deepened my understanding of insurance and significantly contributed to my personal and professional growth.



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