

## **Corralling Health Pricing Data** A snapshot of the vendor partners and solutions available to help make health pricing data useful

| COMPANY NAME   | DOES COMPANY OFFER A COMPLIANCE SOLUTION FOR<br>TRANSPARENCY IN COVERAGE RULES (TIC) OR NO SURPRISES ACT?   | MACHINE-READABLE FILE (MRF) SOLUTION  |
|--|---|---|
| Amino Health   | Works with employers to run a monthly compliance audit.   | Hosts MRFs and provides a shoppable tool using rate and claims data, including coverage calculator and provider cost and quality ratings.   |
| <b>Apree Health</b><br>(new brand name of<br>Castlight + Vera)                 | Currently aligning its navigation offering to help employer plans achieve compliance.   | MRF data will be integrated into existing care navigation solution, which currently combines cost estimates and provider quality data with user ratings and a provider directory.   |
| Azuba  | No, the solution is clinically oriented with current client access to more than 90% of all clinical data in the United States.  | The solution does not incorporate MRF data. Instead, it integrates patient clinical data into real-time workflows.  |
| <b>Benefits Science</b><br><b>Technologies</b><br>(now a MultiPlan<br>Company) | No, the Panorama solution is built around price comparison analytics capabilities.  | Access to over 500 billion records of MRF payer and provider<br>pricing data with ability to aggregate contracted rate<br>information and to layer demographic, provider and clinical<br>billing data on top.   |
| Blue Health<br>Intelligence  | No, BHI's Transparency Analytics provides healthcare pricing analytics for contract negotiations.   | Delivers data insights to inform pricing and contracting strategies. Includes plan benchmarking, provider rates and claims data for 200+ million claimants.   |
| Cascade Health   | No, there is no compliance solution offered.  | MRF data are being incorporated into existing solutions, which<br>compare costs across providers, networks and plans and<br>provide real-time access to health pricing data, plus provider<br>quality and location.   |
| <b>Change Healthcare</b><br>(now a part of Optum)                              | Provides a price transparency tool that lets members compare prices on medical services, procedures and prescriptions.  | Compares costs for 500 shoppable medical services and includes pharmacy costs for 4,000+ prescriptions.   |
| Clarify Health   | No, the solution provides healthcare analytics.   | Access to 500+ terabytes of price transparency data via a no-<br>code query engine to generate reports on market prices and<br>compare plans and providers in specific markets.   |
| Deerhold   | Members have access to an online cost-sharing estimation tool for covered healthcare items and services.  | MRF aggregation tool uses an API interface to access in-<br>network files in real time from a few major carriers, provider<br>information via CMS, and other geographic data.   |
| Denniston Data   | The Healthcare Pricing Guide (HPG) solution offers<br>compliance support for self-insured employers for the No<br>Surprises Act and the TiC Rules.  | Offers access to 50,000 negotiated rate files and integrates<br>those into existing provider ranking system, which reflects list<br>prices, billed amounts and Medicare approved amounts for<br>physician claims. Option to include individual negotiated prices<br>by provider or plan.  |
| Embold Health  | No, the solution focuses on physician quality ratings.  | MRF data incorporated into provider performance solution,<br>which is based on appropriateness of care, effectiveness/<br>outcomes and cost (extends beyond unit price and accounts<br>for differences in site of service and contracted rates).  |
| Garner Health  | No, the solution focuses on provider selection.   | MRF data incorporated into physician ranking tool, which is based on cost, quality of care, historical claims data and patient reviews.   |
| Handl Health   | Offers a price comparison tool that meets the TiC-<br>mandated consumer shopping requirements.  | Cost-estimation tool includes a database of national providers<br>and health plan prices to calculate costs. Rates can be<br>compared by healthcare entity, provider, region and CPT code.  |
| Healthcare Bluebook  | Compliance service for health plans, TPAs and self-funded<br>employers for the No Surprises Act (advanced EOB,<br>provider directory) and Transparency in Coverage Rules<br>(MRF housing, shoppable tool).  | Allows public hosting of data files, and data are integrated into<br>the company's online cost-estimation and price-shopping tool.  |
| Health Sparq   | Members have access to cost-sharing estimation tool.<br>There is also a compliance solution for health plans<br>to confirm or attest to provider data every 90 days<br>and ensure directory updates appear in the member<br>experience within 48 hours.   | Estimates a member's out-of-pocket expenses and shows<br>pricing variations for the same care. Members can also<br>perform cost comparisons on episodes of care. In addition, the<br>solution includes MRF development and hosting and provider<br>search capabilities.   |
| Innovu   | No, there is no compliance solution offered.  | Hospital and Payer Transparency (HPT) Spotlight solution<br>integrates hospital, payer, CMS and employer claims data to<br>compare benefits plans by service, hospital and carrier, by<br>value or based on utilization.  |
| <b>Merative</b><br>(formerly IBM Watson<br>Health)                             | IBM Treatment Cost Calculator was upgraded to meet the consumer price transparency tool requirements of TiC.  | Cost-estimation tool integrates MRF data and allows users to compare estimates for services, physicians and facilities.   |
| Milliman   | No, the Milliman Transparent solution is focused on data access, comparative analysis and contract negotiations.  | Solution uses Turquoise Health data, but it is focused on creating a reference-based pricing-type of comparison using percentage of Medicare to enable contract comparisons.  |
| Serif Health   | No, the solution is focused on price comparisons and analysis for negotiations/network management.  | Access to MRF data plus a provider index indicating which<br>ones participate in each network. Users can compare claims<br>payments against contracted rates between plans and<br>providers.  |
| Trilliant Health   | No, Health Plan Price Transparency solution focuses on price comparisons for B2B negotiations.  | Provides contracted reimbursement rates across competitors.   |
| Talon  | MyMedicalShopper cost-comparison and transparency<br>tools were recently updated to provide out-of-pocket cost<br>information and negotiated rates for all covered healthcare<br>items and services. TiC-compliant consumer shopping<br>tool combines reference-based price benchmarking.   | Offers MRF creation, storage and aggregation; layers in<br>ancillary data sources like post-adjudicated medical claims and<br>employer-specific MRFs to generate plan insights in real time.  |
| Turquoise Health   | Offers payer and provider compliance solutions, including good faith estimate solution and MRF management.  | Offers an MRF search engine with data from all large national<br>providers and top five payers in every state. Quality analysis<br>and benchmarking are layered on top. Also offers a license-<br>based product with multiple hospital, payer, professional and<br>drug data sets.  |
| Zelis  | Manages the plan's or TPA's in-network MRFs and offers<br>an administration tool that maps reporting entities,<br>reporting plans, and provider references to generate the<br>MRFs required for the individual payers/issuers; offers<br>communications solutions to print compliant member ID<br>cards and publish Advanced Explanation of Benefits. | Integrated into its market-based pricing strategy, which<br>accounts for different factors like acuity of patient and setting<br>of care. Also provides access to in-network MRF files and<br>median rates (for networks managed by Zelis) and addresses<br>out-of-network MRF data requirements (for claims priced by<br>Zelis). |