



# CATCH THEM IF YOU CAN

The Council Foundation's scholarship program is drawing in and training the next generation of stellar insurance professionals.

ILLUSTRATION BY SPICER DESIGN CONSULTANTS



**In an effort to build our industry's future**, The Council Foundation's scholarship program has again awarded \$375,000 in academic scholarships to 75 college juniors and seniors interested in pursuing a career in insurance brokerage. Each receives a \$5,000 grant.

This year's class of scholarship recipients includes 56 seniors and 19 juniors. Of the winners, 34 are female and 41 are male. Frequent majors include business administration, communications, computer science, economics, finance, government, healthcare administration, risk management and insurance, sales, and business marketing.

The Foundation's Scholarship Program partners with the internship programs of member firms of The Council of Insurance Agents & Brokers. The program exposes college students from across the country to the commercial insurance brokerage sector with the ultimate goal of keeping them in the business after graduation. Of the 125 students who received scholarships over the past two years, nearly 53% have been hired or repeated an internship with a Council member firm.

"Recruiting the next generation of industry leaders is perhaps the biggest hurdle our industry faces, and being able to make a difference in the career trajectory of these students—particularly within the walls of our member firms—is both exciting and rewarding," says Ken Crerar, president and CEO of The Council.

Students must be formally nominated by the respective brokerages at which they interned, which also must be participants in the scholarship program. Awardees are then determined by an independent committee.



### Thomas Abraham

**MAJOR:** Finance  
**YEAR:** Junior  
**SCHOOL:** Bentley University  
**SPONSOR:** Borislow Insurance

At Bentley, I am very involved on campus with extracurricular activities. Since my freshman year, I have been a member of the cross-country and track and field programs for the Falcons.



### Andrew Arnold

**MAJOR:** Finance  
**YEAR:** Junior  
**SCHOOL:** Stephen F. Austin State University  
**SPONSOR:** BXS Insurance

Interning at BXS Insurance strengthened my desire to pursue a career in the insurance industry.



### Greyson Asmus

**MAJOR:** Risk Management and Insurance  
**YEAR:** Senior  
**SCHOOL:** Temple University  
**SPONSOR:** Brown & Brown

I am a current member of Gamma Iota Sigma and Rho Lambda and was the previous risk manager for the Delta Tau chapter of Delta Zeta.

### Calum Beaulieu

**MAJOR:** Finance, Economics  
**YEAR:** Senior  
**SCHOOL:** University of New Hampshire  
**SPONSOR:** Cross Insurance

After developing an interest in sales during my summer internship, I hope to become a producer in either commercial lines or employee benefits.



### Charlette Campbell

**MAJOR:** Statistics with an Actuarial Emphasis  
**YEAR:** Junior  
**SCHOOL:** Grand Valley State University  
**SPONSOR:** Gallagher

I am currently a junior at Grand Valley State University working toward a bachelor of science degree in statistics with an actuarial emphasis and a mathematical statistics minor.



### Andre Carriveau

**MAJOR:** Marketing and Sales  
**YEAR:** Senior  
**SCHOOL:** University of Wisconsin – Whitewater  
**SPONSOR:** Cottingham & Butler

I worked with the assistant director of intramural and club sports to organize and facilitate all aspects of sporting events for the students and staff of UW-W, including recording payroll and coordinating employee trainings.



## Nominate Your Interns for a Scholarship

If you haven't joined The Council Foundation's Scholarship Program, consider it. Your participation could help position your valuable intern for future success. These firms are active participants in the program:

Alliant Insurance Services  
AP Intego  
Arlington/Roe & Co.  
Assurance Agency  
AssuredPartners  
Bolton & Company  
Borislow Insurance  
Broadstreet Partners  
Brown & Brown  
BXS Insurance  
Capacity Holdings Group  
Cottingham & Butler  
CRC Insurance Services  
Cross Insurance  
Crystal & Company  
Gallagher  
Glatfelter Insurance Group  
Hays Companies

Heffernan Group  
Huntington Insurance  
Insurance Office of America  
InterWest Insurance Services  
Johnson Kendall & Johnson  
Lockton  
M3 Insurance  
Marsh & McLennan Agency  
Pritchard & Jerden  
RCM&D  
Risk Strategies Company  
Roach Howard Smith & Barton  
The Crichton Group  
The IMA Financial Group  
The Plexus Groupe  
TrueNorth Companies  
Upshaw Insurance Agency  
Woodruff-Sawyer

"This truly is a program that moves the needle," says Jim Henderson, chairman and CEO of AssuredPartners. "The Council Foundation's support in attracting and rewarding new talent into commercial brokerage is immensely valuable. We certainly need to continue to attract the best and brightest to this industry, and this program is making a difference in those efforts."

The Council Foundation Scholarship Program is made possible by your donations and the annual support of Liberty Mutual Insurance.

For information on participating in the 2019 scholarship program, please contact Jess Hilb at [jess.hilb@ciab.com](mailto:jess.hilb@ciab.com)



### Brandon Chidester

**MAJOR:** Sales and Business Marketing  
**YEAR:** Senior  
**SCHOOL:** Western Michigan University  
**SPONSOR:** Gallagher

My short-term goals include accepting a full-time offer in the insurance brokerage industry and starting my personal real estate investment portfolio upon graduation.

### Kayleigh Clinch

**MAJOR:** Finance  
**YEAR:** Senior  
**SCHOOL:** Thomas College  
**SPONSOR:** Cross Insurance

Currently, I am attending Thomas College in Waterville, Maine, where I am a member of their Keist Morgan Scholars program. This program allows me to obtain my bachelor's degree in three years.







### Lauren Czesinski

**MAJOR:** Marketing

**YEAR:** Senior

**SCHOOL:** Loras College

**SPONSOR:** Cottingham & Butler

I have interned with Cottingham & Butler for the past two summers as a sales intern in our employee benefits practice. I focus each day on how I can work to become a better version of myself.



### Ryan Degale

**MAJOR:** Global Business, Risk Management and Insurance

**YEAR:** Senior

**SCHOOL:** Troy University

**SPONSOR:** CRC Insurance Services/Southern Cross Underwriters

I ran cross-country and track in college for three years, and I have been involved in many on-campus leadership groups.



### Gavin DeHaai

**MAJOR:** Business Administration

**YEAR:** Junior

**SCHOOL:** Concordia University – NE

**SPONSOR:** Marsh & McLennan Agency

I was an intern this summer at Howalt + McDowell Insurance, a Marsh & McLennan Agency based out of Sioux Falls, South Dakota, where I was also born and raised. I have an interest in pursuing property and casualty sales focusing on an agriculture vertical.

### Samantha Dever

**2018 DAVID OBERKIRCHER SCHOLAR**

**MAJOR:** Health Policy Management and Political Science

**YEAR:** Senior

**SCHOOL:** Providence College

**SPONSOR:** Marsh & McLennan Agency

This internship was one of the most rewarding experiences in my college career because it exposed me to the insurance brokerage sector. In my studies, I have learned extensively about the role health insurance plays for both individual buyers and business providers.



### Andrew Dix

**MAJOR:** Environmental and Safety Management

**YEAR:** Senior

**SCHOOL:** Pittsburg State University

**SPONSOR:** Lockton

I am an environmental and safety management major at Pittsburg State University located in Pittsburg, Kansas. I am involved with my local American Society of Safety Professionals chapter and play on the lacrosse team.



### Ryan Eddy

**MAJOR:** Business Management and Finance

**YEAR:** Senior

**SCHOOL:** Randolph-Macon College

**SPONSOR:** AssuredPartners

I am a senior at Randolph-Macon College, in Ashland, Virginia, where I will major in business management and finance and minor in accounting. Following graduation in the spring of 2019, I will accept my full-time offer to work for AssuredPartners as a part of their Southern Atlantic regional operations team.



### Richard Femia

**MAJOR:** Accounting

**YEAR:** Senior

**SCHOOL:** Bryant University

**SPONSOR:** AP Intego

Through my experience this summer, I learned the possibilities that lie ahead and am excited to explore a possible career in the insurance brokerage industry. After I graduate next spring, I am looking to further my education and go for an MBA in accounting.



### Taylor Ficke

**MAJOR:** Business Finance

**YEAR:** Senior

**SCHOOL:** Baker University

**SPONSOR:** Lockton

I am a senior at Baker University, in Baldwin City, Kansas, majoring in business finance. I also play on the tennis team there and oversee the success and well-being of one of the resident halls as the hall director.



### Will Fischer

**MAJOR:** Global Business Leadership

**YEAR:** Junior

**SCHOOL:** Saint John's University

**SPONSOR:** Marsh & McLennan Agency

I got to learn more about sales and the insurance agency this summer while interning for Marsh & McLennan Agency in Minneapolis. I am excited about my future in the insurance world.

### Tamia Frye-Ford

**MAJOR:** Risk Management and Insurance

**YEAR:** Junior

**SCHOOL:** Virginia Commonwealth University

**SPONSOR:** Marsh & McLennan Agency

I am currently a fourth-year student at Virginia Commonwealth University located in Richmond, Virginia. I am majoring in risk management and insurance.



### Griffin Gaffner

**MAJOR:** Insurance and Risk Management

**YEAR:** Senior

**SCHOOL:** Olivet College

**SPONSOR:** Gallagher

I was awarded the Gamma Iota Sigma Break Out Freshman of The Year award, which is given to the freshman who gives the most to Gamma Iota Sigma.



### James Geeslin

**MAJOR:** Finance

**YEAR:** Senior

**SCHOOL:** Texas Christian University

**SPONSOR:** Roach, Howard, Smith & Barton

I am the president of the TCU Energy Club. This last year, I had speaker events and a field trip to Houston and helped implement a mentor program.







### Christopher Graman

**MAJOR:** Insurance and Risk Management/Financial Services  
**YEAR:** Senior  
**SCHOOL:** Indiana State University  
**SPONSOR:** Arlington/Roe

I am active in Gamma Iota Sigma and the student representative for the ISU Insurance Advisory Council. I am coordinator for this year's ISU Insurance and Risk Management golf outing, which is the biggest fundraiser for the insurance and risk management department each year.



### Sara Hamlin

**MAJOR:** Finance  
**YEAR:** Senior  
**SCHOOL:** University of Georgia  
**SPONSOR:** Pritchard and Jerden

I am from Newnan, Georgia, and have just started my senior year as a finance major at the University of Georgia.



### Brent Hoffmann

**MAJOR:** Business Management  
**YEAR:** Junior  
**SCHOOL:** University of Wisconsin – Eau Claire  
**SPONSOR:** Cottingham & Butler

I am currently a junior attending the University of Wisconsin Eau Claire, pursuing a bachelor's degree in business management. Work ethic, determination, and never-ending desire to succeed are a few words that describe who I am.

### Chelsea Hummer

**MAJOR:** Hotel Administration  
**YEAR:** Senior  
**SCHOOL:** Cornell University  
**SPONSOR:** AssuredPartners

My time with AssuredPartners was truly wonderful, and I learned so much about the insurance brokerage business sector. AssuredPartners allowed me to work outside of the box to truly make a mark on the industry, and I look forward to making a greater impact in the future.



### Brendan Jaquay

**MAJOR:** Risk Management and Insurance  
**YEAR:** Senior  
**SCHOOL:** Temple University  
**SPONSOR:** Brown & Brown

I have been on the Dean's List at Temple every semester I have been here and have been an active member in our Gamma Iota Sigma chapter.



### Juan Jaramillo

**MAJOR:** Finance and Legal Studies  
**YEAR:** Senior  
**SCHOOL:** University of Miami  
**SPONSOR:** Marsh & McLennan Agency

My father owns and operates a reinsurance brokerage in Bogota, so throughout my life I have always been exposed to the insurance industry and language by walking around the office. The field naturally captivated me, and this summer my internship with Marsh & McLennan Agency Florida reaffirmed my interest in pursuing a career in insurance brokerage.



### Dianna Johnson

**MAJOR:** Risk Management and Insurance  
**YEAR:** Senior  
**SCHOOL:** Temple University  
**SPONSOR:** RCM&D

I am a senior risk management and insurance major at Temple University where I work in the Risk Management and Insurance department as a teaching assistant for Introduction to Risk Management.



### Caringtyn Julian

**MAJOR:** Business Management  
**YEAR:** Senior  
**SCHOOL:** Baker University  
**SPONSOR:** Lockton

I have worked at two separate insurance brokerages for the last two summers, the most recent being at Lockton Companies HQ in Kansas City, Missouri. I am a member of Tri Delta and the president of my student body.



### Austin Karpinski

**MAJOR:** Finance/Risk Management and Insurance  
**YEAR:** Senior  
**SCHOOL:** Illinois State University  
**SPONSOR:** Assurance Agency

I am a senior finance and risk management and insurance double major at Illinois State University. I am very involved at Illinois State University, including in my business fraternity, Delta Sigma Pi, as well as the national scholastic insurance fraternity, Gamma Iota Sigma.

### Catherine Kelley

**MAJOR:** Marketing  
**YEAR:** Junior  
**SCHOOL:** Clemson University  
**SPONSOR:** AssuredPartners

I enjoy serving as vice president of my sorority and as a Clemson tour guide. My favorite hobbies include spending time with friends, running and cooking. My favorite part of working in the insurance industry is the people who surround me and constantly push me to be the best I can be 100% of the time.



### Matthew Klippel

**MAJOR:** Finance  
**YEAR:** Senior  
**SCHOOL:** University of Florida  
**SPONSOR:** Brown & Brown

I learned an extensive amount about the insurance brokerage business and have become eager to pursue a career after graduation from the University of Florida, where I am currently majoring in finance. I look forward to applying coursework from my time in school to my future career in the commercial brokerage business.



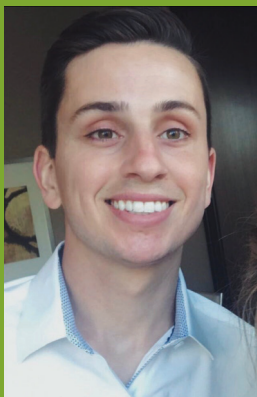
### Hunter Klus

**MAJOR:** Economics  
**YEAR:** Senior  
**SCHOOL:** University of Wisconsin – Eau Claire  
**SPONSOR:** M3 Insurance

In May 2019, I will be graduating with a major in economics, a minor in finance, and a certificate in business communications. This summer I had the honor of interning with M3 insurance. I am looking forward to continuing my education and opportunities to come post graduation.







### Michael Kolzow

**MAJOR:** Marketing, Professional Sales  
**YEAR:** Senior  
**SCHOOL:** Illinois State University  
**SPONSOR:** Brown & Brown

I played football at Illinois State until the start of my junior year. This past summer, I was a sales intern for Brown and Brown Insurance in Lisle, Illinois.



### Logan Krause

**MAJOR:** Risk Management and Insurance  
**YEAR:** Senior  
**SCHOOL:** East Carolina University  
**SPONSOR:** Brown & Brown

I had the unique opportunity to intern at Peachtree Special Risk Brokers this past summer as a brokerage intern. I thoroughly enjoyed my experience and cannot express in words the value that my internship has had and will have on my future career.



### Flora Ky

**MAJOR:** Marketing  
**YEAR:** Junior  
**SCHOOL:** Seattle University  
**SPONSOR:** Gallagher

I'm involved in two on-campus clubs: Relay for Life and Love Your Melon. The thing I love most about them is the opportunity to give back. Both organizations share a similar mission of eliminating cancer, so being an advocate for something so prevalent in today's society is rewarding and worthwhile.

### Dominika Luszczyk

**MAJOR:** Business Management  
**YEAR:** Senior  
**SCHOOL:** Kent State University  
**SPONSOR:** SeibertKeck

I have an internship in the insurance agency SeibertKeck, in Akron, Ohio, at the same time maintaining the responsibilities of a full-time, international student. I'm a hard worker who is very open minded, never gives up, and always tries to learn more from the surrounding world.



### Jacob McKay

**MAJOR:** Business Finance  
**YEAR:** Junior  
**SCHOOL:** Liberty University  
**SPONSOR:** Insurance Office of America

I am a business finance major at Liberty University and will be graduating this spring after my third year of college. Upon graduation, I am extremely excited to work my tail off to help add value to the insurance industry and revolutionize the way people view insurance.



### Miranda Messner

**MAJOR:** Risk Management and Insurance  
**YEAR:** Senior  
**SCHOOL:** Florida State University  
**SPONSOR:** Marsh & McLennan Agency

Outside of school and work, I have a passion for health and fitness. I love setting new goals for myself and feeling the adrenaline rush that goes along with achieving them. I'm looking forward to the next chapter in my life as I pursue a career in the insurance brokerage business.



### Alec Miller

**MAJOR:** Risk Management and Insurance  
**YEAR:** Senior  
**SCHOOL:** University of Georgia  
**SPONSOR:** Marsh & McLennan Agency

After graduating from high school, I knew I wanted to go into the insurance industry. Throughout life, I have always loved engaging in new relationships with my peers and have always found joy in being the guy who gives advice to anyone seeking it.



### Sarah Misiano

**MAJOR:** Risk Management and Insurance  
**YEAR:** Senior  
**SCHOOL:** Temple University  
**SPONSOR:** AssuredPartners

I interned at AssuredPartners this summer and learned a great deal about working in an insurance agency as a producer. I am excited to use my risk management knowledge as I progress in my career!



### David Moorman

**MAJOR:** Communication Arts  
**YEAR:** Senior  
**SCHOOL:** University of Wisconsin – Madison  
**SPONSOR:** M3 Insurance

This summer I had the privilege to intern at M3 Insurance, where I was exposed to all aspects of the insurance industry. The opportunities for professional growth were challenging and rewarding. M3's top-notch culture, leadership and employees made this summer a remarkable one.

### Andrew Morrison

**MAJOR:** Economics/Political Science  
**YEAR:** Senior  
**SCHOOL:** North Carolina State  
**SPONSOR:** AssuredPartners

As a data management intern, I educated and assisted users across the country with getting acquainted with the firm's new software and researched solutions for the CRM that could improve and expand its capabilities. I am continuing my work at AssuredPartners during the 2018-2019 school year and will graduate in May 2019.



### Jennifer O'Brien

**MAJOR:** Economics  
**YEAR:** Senior  
**SCHOOL:** Belmont University  
**SPONSOR:** Gallagher

I am a senior at Belmont University in Nashville, Tennessee, working toward a BBA in economics. With experience in commercial real estate and a commercial insurance brokerage, I recently completed an internship with Gallagher Benefits Services.



### Katie O'Keefe

**MAJOR:** News Journalism and Mass Communication  
**YEAR:** Senior  
**SCHOOL:** Drake University  
**SPONSOR:** Hays Companies

I am a curiosity-driven and coffee-consuming communications student, native to the state of Minnesota. When I am not reading about the latest industry trends and scrolling through social media, I can be found kayaking on one of the thousands of lakes in Minnesota or finding the best vanilla latte.







### Seth Payton

**MAJOR:** Insurance and Risk Management/Accounting

**YEAR:** Senior

**SCHOOL:** Indiana State University  
**SPONSOR:** Arlington/Roe

During the school year, I work part-time at a golf course and coach high school girls basketball. In my free time, I enjoy playing golf and hanging out with friends and family.



### Megan Peyton

**MAJOR:** Finance with a Concentration of Risk, Planning and Insurance

**YEAR:** Senior

**SCHOOL:** University of Wisconsin – La Crosse

**SPONSOR:** M3 Insurance

I play on the women's lacrosse club team and am in the social sorority Alpha Xi Delta, where I've held several leadership positions and have sat on the executive board for two years. I hope to move back Madison to pursue an insurance career.



### Maxwell Plummer

**MAJOR:** Finance

**YEAR:** Senior

**SCHOOL:** University of Arizona

**SPONSOR:** Gallagher

Over the summer of 2018, I worked as a sales intern at Risk Placement Services, in Scottsdale, Arizona. After graduation, I plan to work in the insurance industry and am excited to begin my career!

### Alex Portwood

**MAJOR:** Sales and Marketing

**YEAR:** Senior

**SCHOOL:** St. Ambrose University  
**SPONSOR:** Cottingham & Butler

I currently attend St. Ambrose University in Davenport, Iowa, where I am majoring in sales and marketing. I will be graduating in the spring of 2019. I play college basketball at St. Ambrose and have a background in agriculture.



### Zachary Pyle

**MAJOR:** Business Administration

**YEAR:** Senior

**SCHOOL:** University of Southern Maine  
**SPONSOR:** Cross Insurance

I'm currently a senior at the University of Southern Maine studying business administration. I'm also a participant in the Risk Management and Insurance certificate program at the university.



### Ixchel Quiroz

**MAJOR:** Government

**YEAR:** Junior

**SCHOOL:** Georgetown University  
**SPONSOR:** Crystal & Company

This summer, I was fortunate enough to intern for Crystal & Company's Los Angeles office. This experience has changed my world view and has exposed me to a new career field.



### Kaylin Renfro

**MAJOR:** Liberal Studies

**YEAR:** Senior

**SCHOOL:** California State University – Chico

**SPONSOR:** InterWest Insurance Services

The internship solidified my desire to pursue a career in the insurance industry. I recently have been offered a position with InterWest in their employee benefits department, which became my area of interest throughout my initial internship.



### Keely Richter

**MAJOR:** Marketing Management

**YEAR:** Senior

**SCHOOL:** Missouri State University  
**SPONSOR:** Lockton

I attend Missouri State University and will be graduating in May 2019 with a degree in marketing management. In my free time, I enjoy hanging out with friends, cooking and watching documentaries. I look forward to working in the insurance industry, specifically employee benefits, after graduation.



### Adrian Rodriguez

**MAJOR:** Accounting

**YEAR:** Senior

**SCHOOL:** Holy Names University  
**SPONSOR:** Lockton

I have grown up playing baseball and have been provided many opportunities to succeed. I am forever grateful for the opportunities Lockton has provided me this past summer. The chance to gain knowledge in the insurance brokerage industry has sparked an interest in my career beyond baseball.

### Jacqueline Roges

**MAJOR:** Economics

**YEAR:** Senior

**SCHOOL:** University of Southern California  
**SPONSOR:** Heffernan Insurance Brokers

I am a senior studying economics at USC with minors in mathematical finance and consumer behavior. My professional interests include the areas of finance and insurance and anything involving numbers. I recently studied abroad in England and hope to return in the future.



### Susana Ruckle

**MAJOR:** Risk Management and Insurance/Professional Sales

**YEAR:** Senior

**SCHOOL:** Florida State University  
**SPONSOR:** AssuredPartners

Throughout my internship experience, I learned the necessary skills to be successful in the brokerage insurance business. Upon graduation, my career goal is to further enhance my expertise in the property and casualty commercial insurance industry.



### Noah Saffie

**MAJOR:** Computer Science

**YEAR:** Junior

**SCHOOL:** University of Massachusetts – Lowell

**SPONSOR:** Borislow Insurance

My interests include programming, soccer, video games and baking. I have been working with Borislow Insurance for over three years and look forward to working with them more in the future.







### Alex Savary

**MAJOR:** Marketing and Finance

**YEAR:** Senior

**SCHOOL:** Buena Vista University

**SPONSOR:** Cottingham & Butler

As a part of my internship, I worked with marketing, account management, and data analytics. I greatly enjoyed my experiences this summer working in the insurance field, and I'm excited about the possibilities of working in the field in the future.



### Yuliya Sierova

**MAJOR:** Business Administration

**YEAR:** Senior

**SCHOOL:** Southern Illinois University – Edwardsville

**SPONSOR:** Lockton

I was born and raised in Ukraine and moved to southern Illinois for high school, after which I started working in the insurance industry as a sales rep. Out of all industries that I have worked in or learned about, insurance is the most challenging one to comprehend, which is why I like it.



### Doris Silva

**MAJOR:** Finance with Insurance Emphasis and Business Law

**YEAR:** Senior

**SCHOOL:** California State University, Northridge

**SPONSOR:** Bolton & Company

After I graduate, I hope to pursue a career in the insurance industry as either an underwriter or client manager. I have been in the customer service industry for six years and enjoy creating new connections with co-workers and customers.

### Samuel Smith

**MAJOR:** Risk Management and Insurance

**YEAR:** Senior

**SCHOOL:** Appalachian State

**SPONSOR:** Brown & Brown

I decided to focus on an insurance degree, and I knew from my sales work in restaurants that I wanted to do sales. Therefore, I was thrilled when I received my internship with Brown & Brown.



### Andrew Spadaro

**MAJOR:** Actuarial Science

**YEAR:** Junior

**SCHOOL:** University of Nebraska – Lincoln

**SPONSOR:** TrueNorth Companies

I recently moved to Cedar Rapids, Iowa, where I had the pleasure of interning with TrueNorth Companies this past summer. TrueNorth created an amazing environment for interns to learn and gain experience throughout the program.



### Kaitlyn Steinhilber

**MAJOR:** Health Care Administration

**YEAR:** Senior

**SCHOOL:** University of Wisconsin – Milwaukee

**SPONSOR:** M3 Insurance

I was a summer business insurance intern at M3 Insurance and will continue to serve as president of Future Healthcare Executives as well as a peer mentor coach, at UW-Milwaukee. These roles and this well-appreciated scholarship will continue to set me up for success.



### Stanley Szczurek

**MAJOR:** Business Administration, Marketing concentration

**YEAR:** Senior

**SCHOOL:** Millersville University

**SPONSOR:** Alliant Insurance

I am a senior at Millersville University of Pennsylvania. I am studying business administration with a concentration in marketing. I have been interning with Alliant Insurance Services for the past four years.



### Kittika Tarutiyasiri

**MAJOR:** Business Administration, Information Systems Technology

**YEAR:** Senior

**SCHOOL:** California State University – San Bernardino

**SPONSOR:** Lockton

I love being involved at school and obtaining new knowledge. I am currently a communications officer for the Information Security club and was the executive vice president for the American Marketing Association at my school.



### William Teoh

**MAJOR:** Economics and Political Science

**YEAR:** Junior

**SCHOOL:** Swarthmore College

**SPONSOR:** Johnson Kendall and Johnson

On campus, I compete with the men's varsity tennis team in the Centennial Conference. My interests outside of the classroom and tennis court include hiking, reading, film, following the financial markets, and international and American politics.

### Gretchen Tuscher

**MAJOR:** Managerial Economics

**YEAR:** Senior

**SCHOOL:** University of California – Davis

**SPONSOR:** Heffernan Insurance Brokers

Along with school, I am also an active member in my sorority, Kappa Alpha Theta, and a lead tutor at Davis Senior High School. I enjoy spending time with friends and family and traveling when I have time!



### Sarah van Duynhoven

**MAJOR:** Mathematics

**YEAR:** Senior

**SCHOOL:** Fordham University

**SPONSOR:** Risk Strategies

I am very involved on campus. I am the vice president of Fordham's club softball team, have participated in service projects in Tennessee and Nicaragua, and tutor local middle school and high school students.



### Anna Vickers

**MAJOR:** Communications

**YEAR:** Junior

**SCHOOL:** Crown College

**SPONSOR:** Gallagher

I knew whatever career I went into I wanted to spend my life helping people, and I found that through interning with Gallagher Benefit Services in Atlanta. I love my family, dogs, staying busy with work, working out, and school.





### Kyle Vitale

**MAJOR:** Finance and Accounting  
**YEAR:** Junior  
**SCHOOL:** Illinois State University  
**SPONSOR:** The Plexus Groupe

My first exposure to the insurance industry was through my involvement in a yearlong drone insurance project, which concluded with a presentation to the Katie School of Insurance Symposium. That following summer, I interned at the The Plexus Groupe. I plan to continue working at The Plexus Groupe while earning my degree.



### Joseph Wallace

**MAJOR:** Economics  
**YEAR:** Junior  
**SCHOOL:** The Ohio State University  
**SPONSOR:** AssuredPartners

I was happily surprised with my experience, and I am thinking more of the employee benefits side of the industry. I'm very honored to receive this award from The Council and thank the entire AssuredPartners office in Columbus for introducing me to the industry and teaching me most of what I know about it.



### Remy Wells

**MAJOR:** Economics (Business Track)  
**YEAR:** Junior  
**SCHOOL:** Colorado College  
**SPONSOR:** Crystal & Company

I work as a resident advisor in my dormitory and an athletic marketing assistant for the athletics department. I played on the women's varsity lacrosse team for two seasons, held leadership positions for my sorority, Delta Gamma, and serve as the student representative for the college's Athletics Board.

### Clayton Williams

**MAJOR:** Risk Management and Insurance  
**YEAR:** Senior  
**SCHOOL:** Florida State University  
**SPONSOR:** Brown & Brown

I attend school at Florida State University's College of Business, majoring in risk management and insurance. When I graduate in May 2019, I look forward to applying the skills I have learned in school and in my internship with Brown & Brown to compete in the insurance industry.



### Courtney Wilson

**MAJOR:** Actuarial Science  
**YEAR:** Senior  
**SCHOOL:** Appalachian State University  
**SPONSOR:** The Crichton Group

This summer I had the incredible opportunity to move to Nashville, Tennessee, and work as a financial analytics intern for The Crichton Group. This experience was invaluable, exceeding every expectation I had to further my education and career path.



### Brittany Wolf

**MAJOR:** Communications  
**YEAR:** Junior  
**SCHOOL:** Pennsylvania State University  
**SPONSOR:** Glatfelter Insurance Group

My internship experience in Glatfelter Insurance Group's marketing department was my favorite part of the summer. Until I return to Glatfelter again in the winter, I will be playing on the women's volleyball team at my school, walking my two dogs, and volunteering at a nearby Ronald McDonald house between classes.



### Carlie Zielinski

**MAJOR:** Marketing, Management and Entrepreneurship  
**YEAR:** Senior  
**SCHOOL:** University of Wisconsin - Madison  
**SPONSOR:** M3 Insurance

I was a business insurance intern at M3 Insurance Solutions this summer. Upon graduation in May 2019, I hope to secure a full-time position with M3 and grow as a successful saleswoman in the insurance industry.

